The Louisiana Democratic Party is seeking a Development Director/Consultant to build a new donor network to launch us into our critical elections in 2019. This position will focus on finding and developing new or lapsed donors and investors as well as building events.

Responsibilities include:

- Develop and grow all new donor programs, from low dollar prospecting to high dollar investors
- Writing and executing a comprehensive finance plan and securing buy-in from elected leaders, partners and allies
- Researching donors, as well as scheduling and managing call time and meeting with the State Party Chair, Executive Director and other principals
- Develop and Launch the Party’s Trustee Program
- Collaborate on targeting and messaging for outbound and inbound fundraising materials
- Development and execution of regional and statewide events, seated dinners to receptions and low dollar events
- Work with vendors as necessary
- Supporting other Party operations, as necessary
- Serve as a resource for local democratic parish committees
- Other duties as assigned

Requirements:
• Comprehensive understanding of political fundraising principles and tactics including top notch research skills and existing relationships with donors
• Proven accomplishments in difficult races
• Strong verbal and written communications skills, particularly high-level public- and donor-facing communications
• Understanding of federal and state campaign finance laws
• Must have working knowledge of NGP VAN campaign finance software
• Ability to work long days and irregular hours
• Positive and energetic attitude
• Ability to travel throughout Louisiana and out of state if necessary

Application Process:
Send Resume, cover letter, writing examples and 3 references to Michelle Brister – Deputy Executive Director at mbrister@lademo.org with Development as the subject line. Samples should cover a range of work product, potentially including but not limited to: donor memos / prospectus, briefings for principals and/or elected officials, finance plan cover documents, or similar. Samples outside the realm of finance will also be appropriate for submission, to the extent that they demonstrate the applicant’s scope and capability.

Equal Employment Opportunity Policy
The Louisiana Democratic Party (LDP) is committed to diversity among its staff, and recognizes that its continued success requires the highest commitment to obtaining and retaining a diverse staff that provides the best quality services to supporters and constituents. The LDP is an equal opportunity employer and it is our policy to recruit, hire, train, promote and administer any and all personnel actions without regard to sex, race, age, color, creed, national origin, religion, economic status, sexual orientation, veteran status, gender identity or expression, ethnic identity or physical
disability, or any other legally protected basis. The LDP will not tolerate any unlawful discrimination and any such conduct is strictly prohibited.